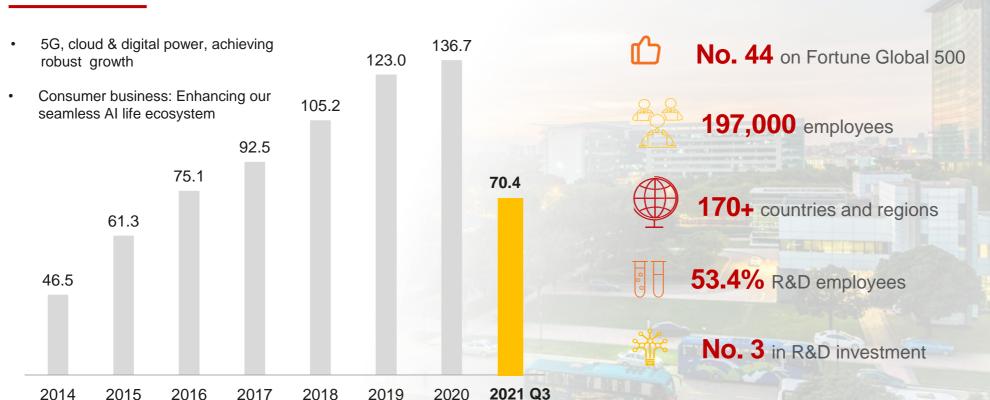


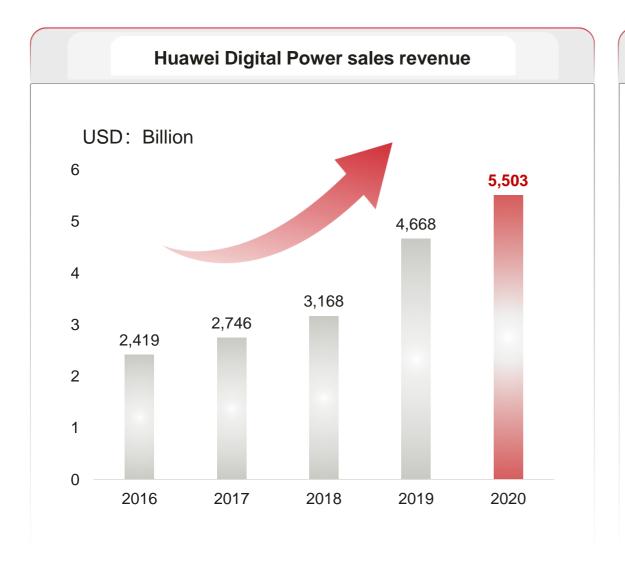
# Go & cooperate with Fortune Global #44 Huawei: Most bankable partners for customers

### **Solid operations**

## **Constantly creating value for customers**



## Digital Power: Constant & high-speed growth, worldwide recognition



# Huawei Digital Power serves 1/3 of the world's population across more than 170 countries and regions

#### **Smart PV**



No. 1 in the global market for six consecutive years Source 1

200GW smart PV plants

#### **Data center facility**



Prefabricated modular data center solution:
No. 1 in the global market for six years.

Smart module: No. 1 in the Chinese market
for seven years

Source 2

#### Site power



No. 1 for eight years since 2013. serving **170+** countries and regions Source 3

#### **mPower**



The world's first x-in-1 ePowertrain DriveOne

### **Embedded power**



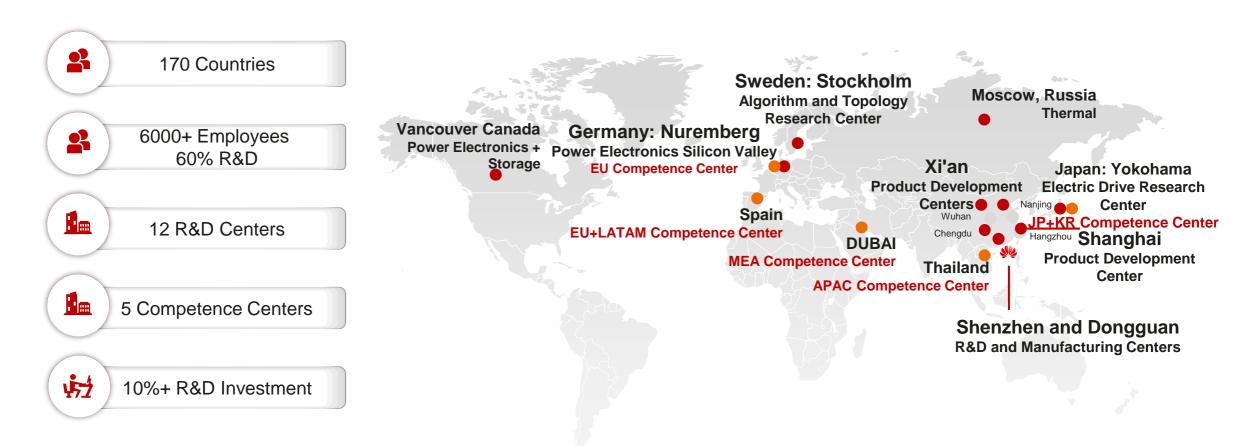
**675+ Million** PCS delivered

Source 1: IHS Markit Source 2: Omdia

Source 3: Frost & Sullivan

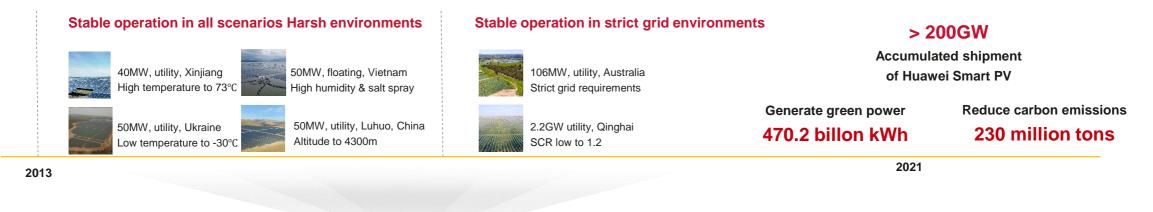


# Digital Power Global Platforms: Leveraging the domain specific advantages globally to keep leading





# Huawei smart PV: Continuous innovation for PV scenarios Unique string solution with accumulated shipment > 200GW



2,500 Utility PV plants Green energy for 250,000 companies

Green energy for 1,400,000 households

FusionSolar Cloud:
Serving for > 150GW PV plants

Huawei ESS installed 200,000 households

Huawei's global shipments ranked No. 1 from 2015 ~ 2020 Promoting String solutions to be mainstream solution

	Market Share Ranking	
Europe	No. 1	
MEA	No. 1	
APAC	No. 1	
China	No. 1	
Japan South Korea	No. 1	
India	No. 1	
LATAM	No. 1	



## Huawei Smart PV support world's largest GW-level ESS project

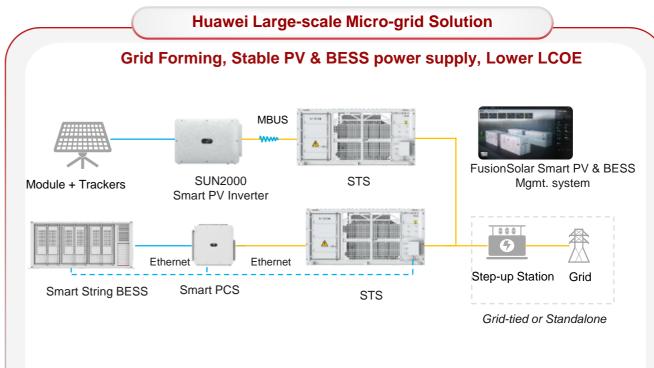
#### Red Sea 1.3GWh, 100% Renewable Energy Micro-grid Project



#### 400MW PV + 1.3 GWh BESS

- 100% powered by renewable energy, weak grid environments, high requirements for grid stability
- Large-scale micro grid system, grid networking by 110 kV, requiring off-grid fault ride through
- High Temperature, High Humidity, High Salt Spray

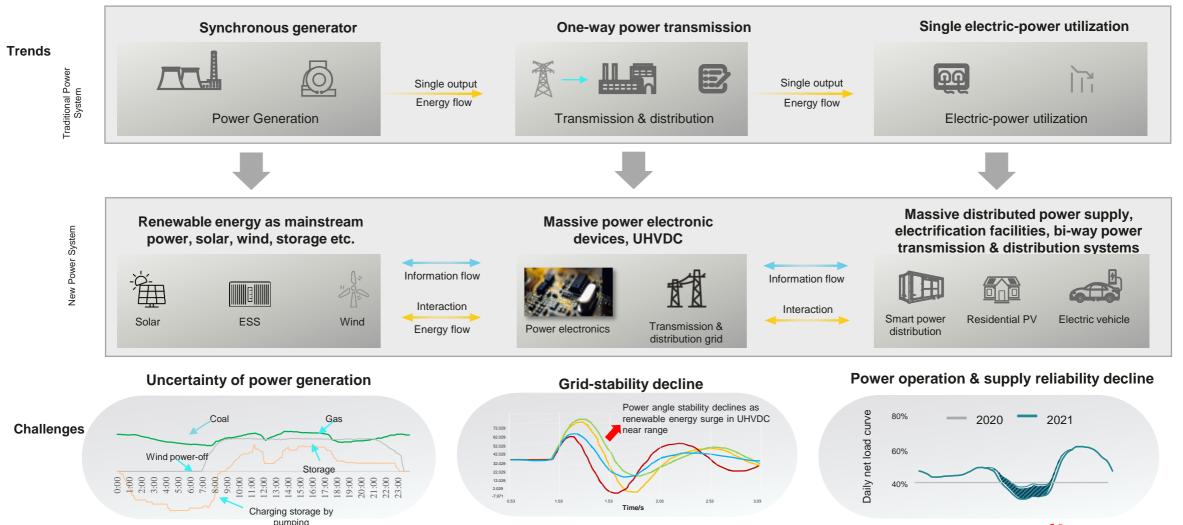
The World's Largest 100% Renewable energy Micro-grid Project



- Smart Grid Forming, higher grid-tied ability, passing grid simulation within 1 month
- Micro-grid fault ride through enables higher availability and higher revenue
- Online MV off-/on-grid change-over, higher system revenue
- 2:1 PV / BESS ratio, maximum reducing 50% BESS configurations



## New power system bring new challenges to grid: high proportion of renewable energy, power electronic devices, distribution energy





# China: Multiple policy guidance and UHVDC power transmission, driving rapid development of PV renewable energy

### **#1** Large clean energy bases

During the 14th Five-Year Plan period, the construction of renewable energy bases will be promoted.

#### 9 large energy base

wind/solar/hydrogen/ESS

Songliao	Northern Hebei	Upper Huanghe
Base	Base	River Base
Yellow River	Upper Jinsha	Yalong River
Jiziwan Base	River Base	Base
Hexi Corridor Base	Xinjiang Base	Lower Jinsha River Base

Integration of wind/water/fire/hydrogen/ESS

## #3 ESS as mandatory

17 provinces explicitly require ESS mandatory or priority approval

10% ESS storage as mandatory Shandona Hunan ESS capacity ≥ 20% 20% ESS capacity of PV plant capacity Xinjiang Jiangsu, Hubei ESS capacity ≥ 10%

### **#2** PV construction in whole county





其主要国家近一段时间纷纷下调光伏补贴。造成了世界光伏产 发电标杆电价。西方不亮东方亮,此举刺激中国光伏市场的问

- ✓ Pilot project for PV construction in whole county
- √ Vigorously develop 
  √ Combine solar & solar to revitalize rural areas
- buildings, reducing power loads & land demand

### #4 Region (province, city, and district)/source network load storage

Integration of source/load/net/storage Pluripotent complementarity

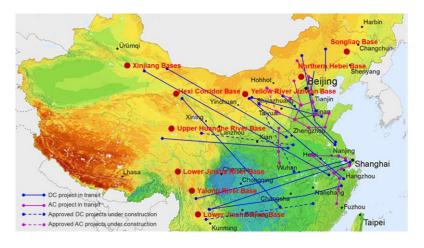
- Optimize & integrate local resource
- Exploit load-side regulation
- Local and nearby flexibility to stimulate market vitality
- Proper configuration, optimized power ratio
- Coordinate power supply planning, design, construction and operation



Shanxi Province Promotes the Integration of Power Source, Load and Storage and Multi-Energy Complementary Demonstration

### **UHVDC** power transmission important power transmission channel

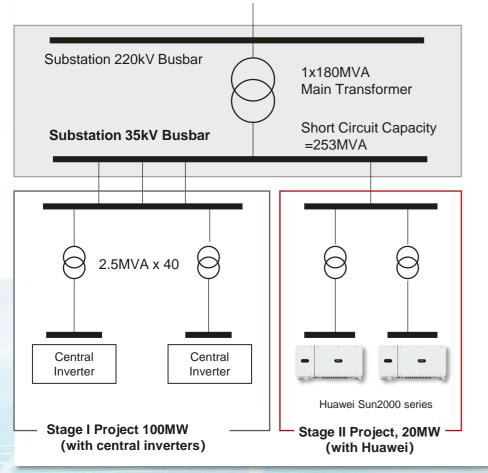
- In 2020, UHVDC lines transmit 531.8 billion kWh of electricity, of which 244.1 billion kWh of electricity from renewable energy sources. accounting for 45.9%.
- By the end of 13th Five-Year, State Grid has completed and put into operation 24 UHV projects in the "13th Party, 10th Party and 10th Party" projects, and approved and under construction 4 UHV projects in the "one Party, three direct Party" projects. UHV projects have been put into operation with a total line length of 35,583 km and a total transformation (conversion) capacity of 39,667 million kVA (kW), accounting for 5 percent of the country's electricity.

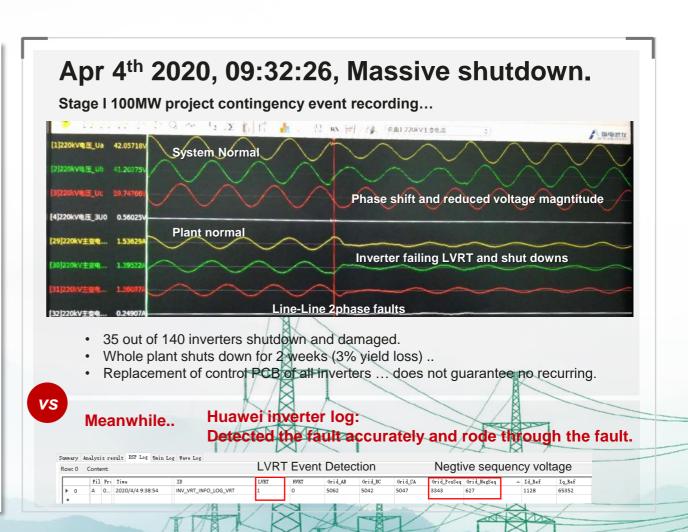




## Success Case: Huawei Smart PV stable operation in weak grid







# Success Case: Huawei Smart PV Fully Compliance with World's Strictest Grid Code

Huawei Smart PV: Unique string solution fully compliance with Australian new strict grid code



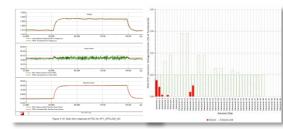












New Grid Code Launched in Australia

2019.02

**GPS Simulation** 

R1 Simulation & Construction

2020

Commissioning

2021.04~08

R2 Testing &

2019.08

Successfully pass strict model audits

300+ onsite tests, 100% fully grid-connected

New Australian grid code

Strictest grid code for HVRT/LVRT ➤

Fully compliance with new code

First approval letters compliance with new code within half year

- Fully compliance with new Australian dynamic models
- > SCR low to 1.5

- > Onsite results fully overlay with simulation
- ➤ Superior power quality: THD<sub>u</sub> < 0.37%
- ➤ Better communication: 40 ms instruction cycles and < 10 ms time delay



# ESS functions as a reservoir/regulator in the power system, supporting high-proportion development of renewable energy

## 国家发展改革委关于 进一步完善抽水蓄能价格形成机制的意见

发改价格 [2021] 633号

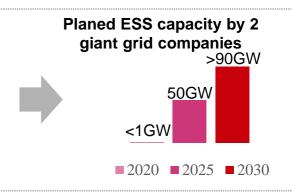
Establish mechanism for recovery of capacity tariffs into transmission and distribution tariffs. The capacity electricity fee corresponding to ESS capacity electricity price approved by gov. shall be paid by grid enterprises, and shall be included in the provincial transmission and distribution price for recovery.

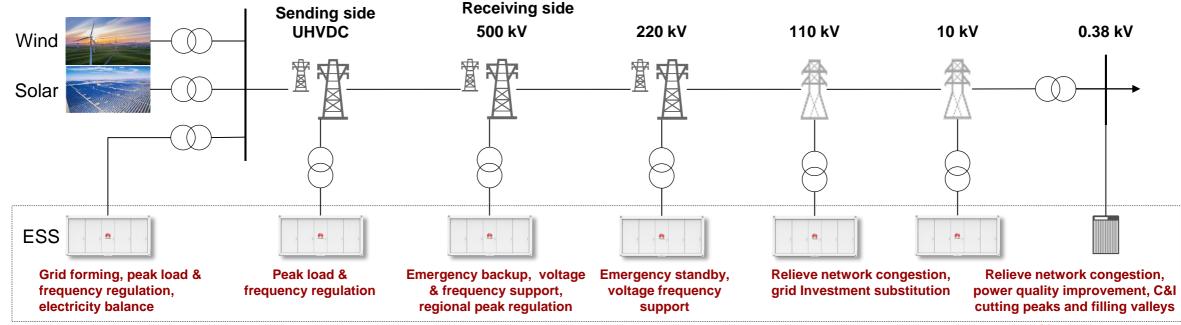
# \*\*\*

#### 国家发展改革委 国家能源局关于加快推动 新型储能发展的指导意见

发改能源规〔2021〕1051号

Establish a capacity price mechanism for independent energy storage power stations on the grid side, and explore how to incorporate the cost and benefit of alternative ESS facilities into transmission and distribution price recovery.







# From simple series and parallel connection of batteries to smart string architecture, building safe & reliable ESS architecture

Traditional energy storage solution: low available capacity and high safety risks

# Low available capacity

Insufficient production from renewable energy

Battery mismatch in series and parallel connection

Large temperature differences

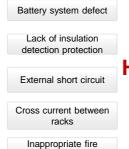
After three years in operation, the degradation of our PV plant exceeds 50%, but not due to battery defect.

-- Owner of an energy storage plant

High degradation of a plant in Anhui



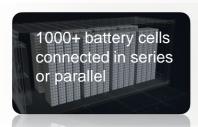
Fire in an energy storage plant in Beijing



control

High safety risks
Unstable operation of power plants

## **Battery**



- 1000+ battery cells connected in series and parallel, centralized charging and discharging
- Reactive protection



- Centralized PCS
- Centralized cooling



Integrated system supported by electrochemical, heat dissipation, power electronics, and digital technologies



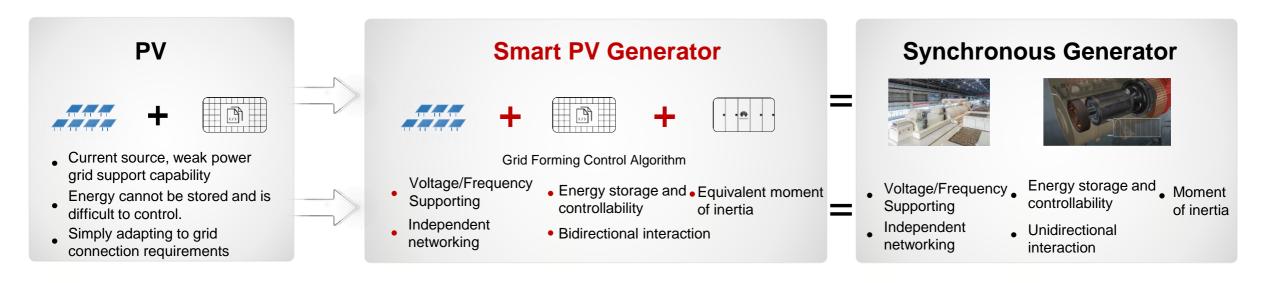
- Multi-level charge and discharge optimization
- Proactive warning, zero fire or explosion risk

Cloud management

- Modular PCS
- Distributed cooling



## Grid Forming: Enabling PV voltage source attributes and align gridtied features with synchronous generators







By Nov. 2021, Digital Power has helped customers

generate green power

save power

reduce carbon emissions

equivalent to planting

470.2 billion kWh 14.4 billion kWh 230 million tons 310 million trees

